

ITAdvisor.Consulting



Start Winning with IT Today

Strategic IT Consulting Services Give You a Winning Advantage



**Business
Partner
for
Finance**



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By partnering with ITAdvisor, we can help lead your organization forward with effective IT strategies.

Like many of our customers, IT is probably not your core business. Trying to solve all of your IT challenges internally can become a major distraction. These challenges can be costly and other aspects of your business could suffer. Leveraging knowledgeable IT consultants - such as us - helps your business remain secure and efficient without taking up valuable work time.

ITAdvisor – One of the Top IT Consultant

ITAdvisor offers expert, affordable IT consulting services to help you achieve your short-term and long-term IT objectives. At ITAdvisor, we pride ourselves in offering managed IT services to organizations of any size. While many IT consulting firms offer IT consultancy services, we deliver the most comprehensive enterprise solutions and small business IT services support in the industry. With over 35 years of experience, we are ready to tackle your IT strategy or special projects with the custom-tailored solutions your business needs.

Leverage Our Custom-Tailored IT Consultancy Services

We can deliver custom-tailored IT consultancy services covering a variety of business technology strategies. Unlike many other IT consulting firms, we are available to provide strategic guidance on a variety of topics, including cloud strategy, web and / or mobile APPs, Internet of Things (IOT), IT budget planning, risk management, disaster recovery planning, business continuity planning, IT assessment and planning, communications and carrier services, and more. Please contact us if you have interest in any IT services or topics not listed here.

Here's A Partial List of the IT Consulting and Partner Services on Offer

CTO/vCIO Services	IT Assessments	Disaster Recovery Planning
<p>As a valued, dedicated member of your team, our experienced high-level professionals deliver strategic IT consulting services and IT leadership.</p>	<p>We provide a thorough, in-depth review of your IT environment that aligns with industry best practices and ensures your business needs are met.</p>	<p>Our disaster recovery expertise helps you devise a near-bulletproof plan designed to keep your critical systems and processes safe while providing you with peace of mind.</p>

<u>IV and V Services</u>	ERP Project Management	VAT Consultancy
<p>As an impartial third-party IT consulting firm, we assess technology solutions to ensure they meet original specifications and fulfill their intended purpose.</p>	<p>Partnering with us ensures you have selected the right ERP Software that fits your business model. We ensure that implementation happens on time and in accordance with Business Requirement Specifications.</p>	<p>Backed by worldwide experience in implementing VAT and designing VAT framework for ERP applications, we offer our real-time expertise and knowledge from both Finance and IT perspectives.</p>

PARTNER SERVICES – Finance Consultancy

In association and partnering with an established finance consulting firm, we aim at turning the companies we work with into top players in their fields driven by well competent strategies, well-shaped corporate and financial structures, and smart adoptions of leading practices of corporate governance.

Win with A Virtual CTO or CIO

ITAdvisor offers CTO and Virtual CIO services dedicated to reducing overhead and giving you a competitive advantage.

Whether you need an expert on hand during a business transition or IT leadership on an ongoing basis, ITAdvisor has the answer. Our Chief Technology Officer (CTO) and Virtual Chief Information Officer (vCIO) outsourced services provide your organization with access to experienced, high-level professionals who can deliver C-Level leadership to your team without the cost and commitment associated with hiring full-time employees.

All ITAdvisor CTOs and vCIOs are experienced and follow a practical, no-nonsense framework for identifying, planning, delivering, and supporting your IT services.

When you outsource executive IT functions to us, we move quickly and efficiently to analyze your organization's situation, take control and accountability for driving IT strategy, and recommend specific ways technology can make your business more competitive in the marketplace.

As a Valuable Member of Your Winning Team, We Deliver:

- **Unparalleled Expertise:** Real-world experience and an unbiased view of best practices ensure your organization is more efficient and productive
- **Dedication and Focus:** Tough business decisions expertly addressed to help take your organization to the next level
- **Significant Cost Savings:** In addition to avoiding salaries, benefits, bonuses, etc. for in-house CTOs and vCIOs, we help tackle your IT budget and reduce costs

A Perfect Arrangement for Small to Medium-Sized Businesses

If your business is growing, there's a good chance your IT needs are expanding in proportion. For many small businesses, hiring a full-time CTO or vCIO is not financially feasible. Outsourcing this role, however, provides an affordable alternative for businesses that need an expert to drive IT strategy without the significant costs typically associated with executive-level IT professionals.

Gain a Deeper Understanding of Your Environment and Better Leverage IT with our IT Assessments

With ITAdvisor's comprehensive approach based on industry best practices, we help you win with IT.

Chances are, your IT environment has developed gradually. Over time, problems can emerge, including performance gaps, redundancies, inefficiencies, and unintended information silos. Eventually, it can be difficult to determine what is and isn't working. Without the proper perspective, it can be difficult to know where to invest your IT resources. An IT Assessment is a comprehensive and thorough review of a company's environment and technology systems. An effective IT assessment, like the one provided by ITAdvisor, will result in a written evaluation and recommendation. IT assessments help organizations like yours, no matter how large or small, get a better return on your IT investment, and, helps keep you winning with IT now and in the future.

ITAdvisor developed our comprehensive, no-nonsense Information Technology Assessment (ITA). We conduct a thorough, in-depth review of all your critical technology areas, evaluate them against best practices, and provide you with a road map to better leverage your IT as a competitive advantage.

Knowing Your Score Helps You Invest More Wisely.

Our IT Assessments employ a unique scoring system called the ITAdvisor Network Health Index, an easy to understand metric that measures each critical IT function. The index makes it simple to identify your IT strengths and weaknesses, so you can invest more wisely. Our ITA analyzes an expansive range of IT functional areas, including:

- **Data Storage:** SAN, permissions, performance, accessibility, availability

- **Server Infrastructure:** Warranty/support, performance, capability planning, virtualization, operating systems
- **Network Infrastructure:** Power, environment controls, UPS, warranty/support
- **Networking Infrastructure/Carrier Services:** ISP, network switching, wireless, cabling and connectivity, LAN/WAN, warranty/support
- **Cloud Services:** Compliance, availability, accessibility, service delivery models
- **Business Services/Applications:** Collaboration and messaging, financial management, CRM, Active Directory/directory services, business intelligence, file/print sharing
- **Disaster Recover/Business Continuity:** RTO and RPO, DR planning/readiness, business and impact analysis, backups
- **Network Security:** RTO Password policies, anti-virus, anti-spam, firewall, content filtering, physical security
- **Telephony:** All aspects of your telephony solution
- **Risk:** Risk identification, risk analysis

Upon completion of the assessment, you receive a detailed report and in-person presentation that outlines the current state of your technology and offers detailed recommendations for improvement.

What are the benefits of a winning IT assessment?

An IT Assessment from ITAdvisor will help you re-define your business objectives and main focuses. Our IT Assessments will also help you align your IT initiatives with your strategic business plan. In your IT Assessment, we will help you address the following business challenges:

- **Rapid growth and expansion**
- **Post-merger integration**
- **Regulation and compliance requirements**
- **Changes in the competitive landscape**
- **Globalization**
- **Cost-reduction**

These common business challenges, along with many other common business challenges, such as new business processes and changes in management often drive the need for your business to conduct an IT Assessment. At ITAdvisor, you can rely on us to leverage the appropriate technology to help you improve your business and continue to win with IT.

How Do You Know If Your Organization's IT is Performing Well?

Often at times, IT professionals and businesses of all shapes and sizes become focused on daily business activities and fail to fully understand what is happening with an organization's IT. However, an IT assessment can help your organization move IT from being reactive to proactive and turn IT into a competitive advantage rather than a detriment. At ITAdvisor, we are positioned to navigate through the IT Assessment process and help you understand what you can do to improve your company's IT performance and maintain that winning edge among your competitors. To learn more about our IT Assessments, please contact us by email or call us on phone.

Moving to the Cloud and Need An Assessment?

If you are in the process of moving all or part of your IT assets to the cloud, we can help. With our Cloud Readiness Assessment (CRA), we perform a thorough evaluation of your IT environment, including all applications, security and compliance requirements, disaster recovery and business continuity, and much more.

A Well-Crafted IT Disaster Recovery Plan Ensures You Are Prepared for Anything

With guidance from our disaster recovery specialists, your customized disaster recovery plan helps you avoid significant loss so your business stays connected and running smoothly.

Studies have shown that for companies that experience a "major loss" of computer records, **43 percent never reopened, 51 percent closed within two years** of the loss, and **only 6 percent survived** over the long-term. Having a well-crafted IT disaster recovery and business continuity strategy grounded in a robust data backup and recovery solution is essential.

Loss of data could mean lost emails, accounting data, patient or client files, company records, or client records. It also means potential loss of revenue.

Our IT Disaster Recovery Consulting Team specializes in helping our customers devise near bulletproof IT Disaster Recovery Plans, so they can have peace of mind that critical systems and processes are safe, and/or can recover from any potential data loss situation.

Business Continuity Planning

Along with an IT Disaster Recovery Plan, a Business Continuity Plan is the blueprint for how businesses plan to survive everything from local equipment failure to global disaster. Data-oriented BCP is an indispensable component of business planning that poses challenges for businesses of all sizes. Most smaller businesses lack the in-house IT resources to achieve these demanding planning, technical and process requirements.

Therefore, many SMB's either neglect to implement any data-oriented business continuity plan or approach data backup and recovery in a sporadic, rudimentary fashion that fails to conform to the best practices of BCP. Our Disaster Recovery Consulting Team is ready to create your plan of action. To learn more, please contact us.

Independent Verification and Validation (IV & V) Services

Quality assessments to ensure new technology solutions were implemented properly and keep your business running smoothly.

Chances are, your IT environment has developed gradually. If you have recently implemented a new technology solution, we recommend an independent party assessment of the quality of work.

By determining whether or not a product or system meets its original specifications and that it fulfills its intended purpose, we can give you the confidence of knowing you've received your money's worth. If we discover problems, we can provide the extra leverage you need to negotiate with your vendor to fix any shortcomings identified in the IV&V.

IV and V Assessments:

ITAdvisor is routinely contracted to conduct these Independent Verification and Validation (IV&V) assessments.

- **Verification:** Determine whether the products of a specific phase in the development process are consistent with the requirements of that phase and the preceding phase
- **Validation:** Provide assurance that the final product satisfied the system requirements

ERP Project Management

It's not an IT project, it's a business project !

The last thing an ERP implementation project needs is to be perceived as an 'IT project'. If the impression is created that the project is the responsibility of the IT department then the chances of the project team taking ownership of the solution drop dramatically. It's perfectly acceptable to have IT-led projects for technical upgrades or other projects where the users see little or no functional difference to the system. However IT-led projects will inevitably tend to focus on the technical aspects of delivering the solution with less emphasis on the users' requirements and the detail of the business processes the solution is supporting. That's a recipe for disaster when implementing ERP.

Services

Enterprise Resource Planning (ERP) projects are complex and will involve a project team consisting of internal resources and consultants provided by the ERP vendor. ITAdvisor ERP implementation services are designed to supplement the internal project team, where there are insufficient resources to fill all of the roles.

ITAdvisor's wealth of experience and benefits focused approach helps our clients get the most from their ERP implementation and ensures that the risks of project cost or time overruns are minimized.

ITAdvisor can supplement your team in each of the following areas:

- ERP Project Management
- ERP Change Management
- ERP Testing
- ERP Validation
- ERP Data Migration Management

VAT Consultancy

We offer comprehensive advice on all of your business activities and ensure you make the right VAT judgment, facilitating the financial health of your business.

ITAdvisor have experience in all aspects of VAT retained from working with various business sectors, ranging from small entities to larger multinationals. We aim to assist companies in their VAT obligations by complying to the legislations set in their respective countries.

We ensure that we understand your business as if it was our own and aim to reduce your VAT liability where possible. It is an aim of ours to make VAT as simple as possible for our clients.

We offer comprehensive advice on all of your business activities and ensure you make the right VAT judgment, facilitating the financial health of your business. Our workshops have been successful in equipping clients for their future compliance, even if they decide to expand in new markets.

We see clients as extended family and so we want to make sure we help all businesses no matter the size or financial capacity, please contact our dedicated team to see how we can help you, even if it is just advice.

Our Services

ONLINE TRAINING

Our online training will incorporate, but is not limited to:

- The basics of VAT
- VAT general principles
- Scope of VAT

- Overview of VAT Legislative developments
- Output and input VAT
- Liabilities and definitions of the supply
- Place of supply: Goods and services
- Compliance & Registration
- Penalties for non-compliance
- Specific issues relevant to your industry
- Industry specific VAT treatment

Conducted over one or two days

EXTENSIVE PERSONAL TRAINING

To those who may prefer a VAT Training Package as opposed to a Full Implementation Plan, we advise to opt for the face-to-face training which comprises all aspects of VAT. A dedicated colleague will visit your premises and deliver the tailor-made training package. This will ensure all of your business specific questions and queries are dealt with in person.

This can take the form of a one-to-one training package or a presentation for multiple staff members.

Conducted over one or two days

COMPANY REVIEW

We conduct a company review where:

- Our consultants will conduct a data gathering exercise with your business ensuring all of your business activities and transactions are considered. This will give us a thorough understanding of where VAT will impact your business.
- We will send simplified spreadsheets to gather information on the various transactions of your business and liaise with you to ensure details from all segments of your business are considered.

- We will confirm our understanding of your business transactions before giving any Tax related advice to ensure each transaction is considered in the correct manner and causes no confusion.
- We will also review contracts you have with suppliers and customers.

As each entity has its own VAT obligations, if you have more than one entity, the transactions and rules regarding one company may not necessarily be the same as the other. Therefore it is necessary to conduct an individual assessment per entity especially if they span across The EU, The GCC or even Worldwide.

Timeline: 1-4 weeks depending on the size and complexity of the business.

PREPARATION AND PERFORMANCE

- We will analyze our findings from the Company Review.
- Tax treatments will be identified, and Tax Planning advice will be provided where relevant and applicable.
- Our consultants will guide you on your VAT supplies and the key issues that you will need to consider during your business transactions.
- We will advise you on how the VAT legislation in the GCC impacts your transactions and ensure you comply to these governing rules to avoid any penalties.
- We provide advice on how to ensure VAT Clauses in contracts are in your favor and protect you if others are non-compliant.
- We will also guide you through the technical requirements to be compliant.

Timeline: Depends on the size and complexity of the business

VAT AUDIT TESTING AND FINALIZATION

- To ensure a smooth transition into the world of VAT, we will test your transactions to ensure VAT has been treated correctly.

- The first submission of your VAT return will be tested and feedback will be provided, well in advance of submission deadlines.
- Constant advise will be available when requested, whether this be by telephone, email or face to face.
- Quarterly audits can be conducted if we are further engaged.

Timeline: On-going

PARTNER SERVICES

FINANCE CONSULTING

Is your organization looking for greater value from its finance function?

Your finance team should be at the heart of your business strategy, driving decisions using insights built from data and a cross-business perspective. Our finance consulting team will work with you to ensure your business is ready to meet the demands of the modern economy. From implementing finance technology to overhauling your operating model, we'll transform your finance function.

Services

- CFO Services
- Internal Audit
- Management Consultancy & Finance Budget Planning
- Implementing Accounting Systems & Business Transformation
- VAT- Value Added Tax Consultation, Workshops & Implementation
- Feasibility studies, Valuation and Business plan
- Advisory services for Tamkeen
- Preparation of Policies & Procedures for all Accounts Modules
- Public Relation & Communication
- Corporate Finance Advisory
- Advice, Guidance & Operation Assistances in Business for Strategic and Organizational Planning

Is your organization looking for greater value from its finance function?

[Contact us for answers](#)

DISCLAIMER

This document is prepared for general understanding of our services. The document may contain collection of information from various sources, application of our skills and expertise on the subject. The document is created for knowledge sharing exercise among our internal employees, external clients or other public. Any words, sentences or content resembling other publications can either be coincidental or used solely for informative purposes only. If such publications wish to remove such content from this document, they may write to our company through Email contact@itadvisor.consulting and we'll review the objections and try to respond at the earliest.